



Brokerage event Security Research Conference 2010

Ostend – 24 September 2010



vdLconsult

Continuous, worldwide screening of technology

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vdlconsult

<Introduction>

- **Searching partners for project preparation**
- Area 10.7.2 Small and Medium Enterprises
Topic SEC-2011.7.2-1 Effective approach between end-users and SMES
- *There is a strong need to facilitate the relationship between the end-users and the SMEs within the security sector in Europe by learning from other sectors and developing tools and procedures for information exchange and brokerage*

<Existing Expertise>

- Since 2003 we provide information and networking in the field of civil security technology to trade fairs, official bodies and industry
- Our expertise: continuous, worldwide screening of technology relevant to the security industry
- We are a key participant in **FP7 SEC project “SecureCHAINS”**: Integration of Security Technology Supply Chains and Identification of weaknesses and untapped potential

SecureCHAINS



Integration of Security Technology Supply Chains and Identification of weaknesses and untapped potential

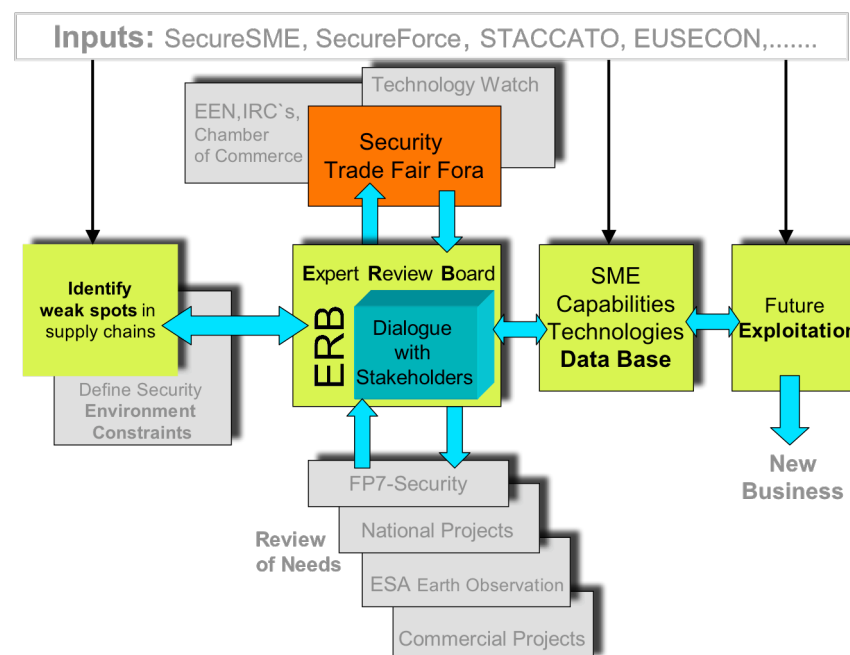
Security is one of the **highest goods of mankind** for which it is worth to make available the **most advanced technologies**.

Project will start May 2010 , Task:

- ❑ To identify Supply Chains and Stakeholders.
- ❑ To detect untapped potential that can be integrated in the European STSC*.
- ❑ To engage innovative low tier suppliers in the STSC*.
- ❑ To contribute to the building of R&D competences in STSC*.
- ❑ To develop awareness building activities in Security related R&D topics.

*Security Technology Supply Chains

SecureCHAINS Work Flow:



vdLconsult offers to provide information and networking in the field of security technology and access to SecureCHAINS

References (Main Contracts)



Technology Against Terror TAT
Special Exhibition, Fora & Congress



Workshop: "Technology Against Terror" (TAT)
"Advanced Building Security", Abu Dhabi



Business Partner Akquisition
For Arpal Defender, Tel Aviv



Workshop
Airport Security



Partner in GoSpace Initiative to
develop industrial ISS research



Partner in SecureCHAINS to identify
security technology in Europe



Kritische Infrastruktur -
Technologie im Einsatz gegen ABC Kampfstoffe
Interaktiver Workshop

Member of the Working Groups "Maritime Traffic" & "Air Transport" of the German Research for Civil Security Program (Federal Ministry of Education and Research).

<Search for Partners>

- Project partners (incl. potential coordinator) with expertise in the area of security market analysis, technology transfer & brokerage, relationship between end-users and SMEs
- Project partners already involved in **success cases** associating end-users and SMEs
 - All interested in joining together to prepare a project proposal addressing Topic SEC-2011.7.2-1: “Effective approach between end-users and SMEs”



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